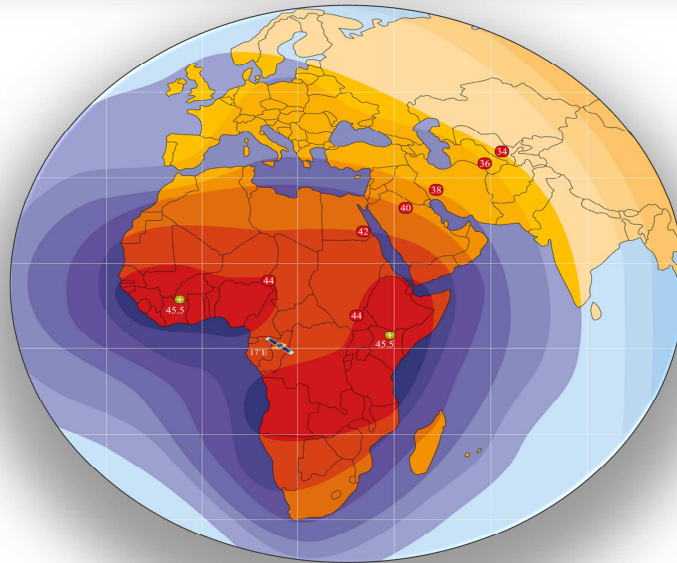




# ASCORP

## SATELLITE BROADBAND COMMUNICATIONS AND CONSULTING



Mission-critical, end-to-end communication solutions to governments, NGOs, and multinational corporations operating in remote regions of the world

# ***ASCORP BUSINESS PROFILE***

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## BACKGROUND

*ASCORP* was founded in 2011 to provide consulting and operational communication support services via satellite infrastructure to client companies. The company was registered in 2011 as ASCORP AERONAUTICAL CC with registration number 2011/034753/23 but trade as *ASCORP*.

*ASCORP* is a turnkey communications solution provider that focuses on communications via satellite medium, deploying various options into the commercial and military markets in aeronautical, maritime mobile and static applications. *ASCORP* has alliance partnerships with a number of experienced and professionally qualified firms and individuals, which enables *ASCORP* to offer customers a total solution tailored to each customer's unique requirements with sound sector knowledge and experience, as well as access to local and international best practice and expertise. This, combined with a sub Saharan presence enables *ASCORP* to offer a one stop service in the field of industry communications and development.

*ASCORP* has a multi-disciplinary culture and capability, with a service and solution driven approach. It has an understanding of a wide range of fields which resulted in an appreciation of other disciplines outside its scope of works and through this enables it to make a meaningful contribution in the research, engineering, logistics and infrastructure industries.

*ASCORP* serves all markets where business opportunities would present themselves but focus on its core strengths on long distance communications, infrastructure development and information technology.

## SERVICES

ASCORP focus on communications developments, integration and support engagements – from design to deployment supported by a skilled support level infrastructure by association with its partners. As previously indicated ASCORP operates in sub Saharan Africa and delivers with and through an extensive network of local and international partners.

ASCORP Services include,

- **Design:** Design of communication networks by customer requirement with a skilled and experienced market perspective to achieve the most cost effective communications seamlessly over vast distances in SA and on the Africa continent.
- **Integration:** Active and highly skilled integration of designed concepts with total compliance to ITCU requirements as per country. Flexibility and resourcefulness aids us in achieving highly satisfactory ends to our solutions.
- **Project assistance:** Strategic planning and competitive analysis.
- **Marketing and sales:** Marketing and key account strategy, local and international customer requirements (business development, new investments in SA & Africa).
- **Analysis:** Project management for communications infrastructures.
- **Operations:** Network design, infrastructure improvement, global sourcing/supply of equipment.
- **Facilities/maintenance:** Maintenance and support network on 24/7 cycle, effective asset utilization and streamlining, best practices study and implementation.
- **Technology and innovation:** Take to market strategy, Technology commercialization, IT network design and engineering, Satellite system integration & communication.

## ENGAGEMENT PROCESS

In a typical engagement *ASCORP* would deploy resources based on its understanding of the project requirements with key experience identified as being crucial to the successful outcome of an assignment and ultimately the success of the Client's intended Strategy based on the following:

- Extensive knowledge and experience in sector/industry development.
- Good understanding of government and private industry policies and instruments to facilitate and promote sector/industry development.
- Knowledge of how the economy works both in SA and globally.
- Required analytical and technical skills.
- Knowledge of business development and the public sector processes.
- We have worked on various similar projects and collectively have extensive experience, skills and expertise to deliver on the engagement's requirements.
- Successful completion of similar projects.
- Ability to meet time frames in terms of the identified milestones and products.
- Innovative and creative approaches to sector studies.
- Relevant experience in and exposure to similar projects.
- The capacity and availability to undertake the assignment.
- The team is made up of locally based resources that possess sound knowledge and understanding of the client and its stakeholders.

## CLIENT BASE

*ASCORP* and its network of local and international partners has successfully engaged and delivered projects for,

- ***DRA GOBAL – DRA Minerals and Projects \*2011 on-going***
  - Various remote site communications solutions and integration for long distance connectivity of day to day mining operations.
- ***DPSS,CSIR South Africa \*on-going***
  - Mobile Satellite communications system engineering, network design, development and support.
- ***PLATINUM GROUP METALS \*2011 – on-going***
  - Remote site communications for main site office to HQ.

- Active support and integration for security communications and connectivity.
- **SAAB SA \* 2011 - 2012**
  - Mobile SatCom on the move for Land forces and security for effective Command and Control data feeds.
- **IMPLATS \* 2012**
  - Primary Satellite Broadband Communications for browsing, e-mail and VoIP, video conferencing, CCTV Monitoring, applications.
- **Rand Gold \* 2011**
  - Primary Satellite Broadband Communications for browsing-mail and VoIP, video conferencing, CCTV Monitoring, applications.

## CONTACT DETAILS

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